

Comparisons of Job Characteristics

Focus Occupation: [Light Truck or Delivery Services Drivers \(53-3033\)](#)

Associated Occupation: [Driver/Sales Workers \(53-3031\)](#)

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge

Similarity of Focus Occupation to Associated Occupation: 82

Focus Occupation: Light Truck or Delivery Services Drivers (53-3033)

Associated Occupation: Driver/Sales Workers (53-3031)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation
Customer and Personal Service	11.3	10.3	6.7	<< Extensive education and/or training may be required
Transportation	4.6	8.8	8.0	< Expanded education and/or training may be required
Sales and Marketing	5.2	6.1	4.3	<< Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 75

Focus Occupation: Light Truck or Delivery Services Drivers (53-3033)

Associated Occupation: Driver/Sales Workers (53-3031)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation
Critical Thinking	10.8	11.9	8.0	<< Extensive development of skills in this area may be required
Service Orientation	7.9	10.0	7.3	<< Extensive development of skills in this area may be required
Persuasion	7.4	8.5	4.8	<< Extensive development of skills in this area may be required
Mathematics	6.2	7.8	5.8	<< Extensive development of skills in this area may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities

Similarity of Focus Occupation to Associated Occupation: 77

Focus Occupation: Light Truck or Delivery Services Drivers (53-3033)

Associated Occupation: Driver/Sales Workers (53-3031)

Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating		Evaluation of Focus Occupation
Response Orientation	4.0	8.5	9.7	>	Current ability level is likely sufficient
Spatial Orientation	2.7	8.1	10.1	>	Current ability level is likely sufficient
Peripheral Vision	2.2	6.6	5.5	<	Some improvement in abilities may be required
Glare Sensitivity	2.6	6.1	6.8	>	Current ability level is likely sufficient
Night Vision	2.1	5.6	6.6	>	Current ability level is likely sufficient

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 96

Focus Occupation: Light Truck or Delivery Services Drivers (53-3033)

Associated Occupation: Driver/Sales Workers (53-3031)

Work Activities	Exclusivity of Activity
Collect payment	49
Drive automobile, van, or light truck	53
Follow traffic laws	81
Load, unload, or stack containers, materials, or products	37
Maintain or repair cargo or passenger vehicle	69
Maintain records, reports, or files	5
Perform safety inspections in transportation setting	62
Provide customer service in surface transportation	84
Read maps	42
Sell merchandise	65
Service vehicle with water, fuel, or oil	73
Transport passengers or cargo	64
Use established traffic or transportation procedures	78
Use local or regional geographical knowledge to transportation	70
Use vehicle repair tools or safety equipment	80

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 92

Focus Occupation: Light Truck or Delivery Services Drivers (53-3033)
Associated Occupation: Driver/Sales Workers (53-3031)

Tools and Technologies	Exclusivity
Business function specific software	1
Computer data input devices	2
Computers	1
Product and material transport vehicles	13

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.